

Project Spotlight Mid-Currituck Project Status & P3 Procurement

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Tim Heilmeier – HNTB Corporation

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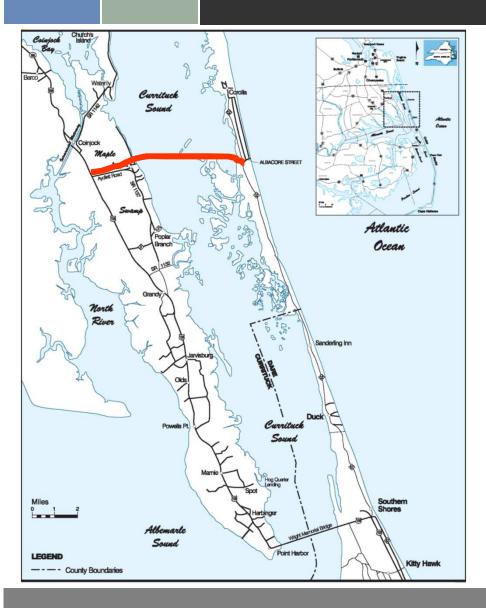
North Carolina Turnpike Authority Board Meeting - March 20, 2008

Agenda



- Project Overview
- The Controversial Issues
- Project Progress & Design Elements
- Key Issues
- NEPA Schedule
- Predevelopment Agreement (PDA)
 - The Process
 - The Procurement Schedule
- Summary

Project Overview



"Purpose & Need"

- Improve Traffic Flow on NC 12 & US 158
- Reduce Travel Time Between the Mainland & the Outer Banks
- Reduce Hurricane Evacuation
 Time
- Improve System Efficiency with an Additional Linkage Between the Mainland & the Outer Banks

The Controversial Issues



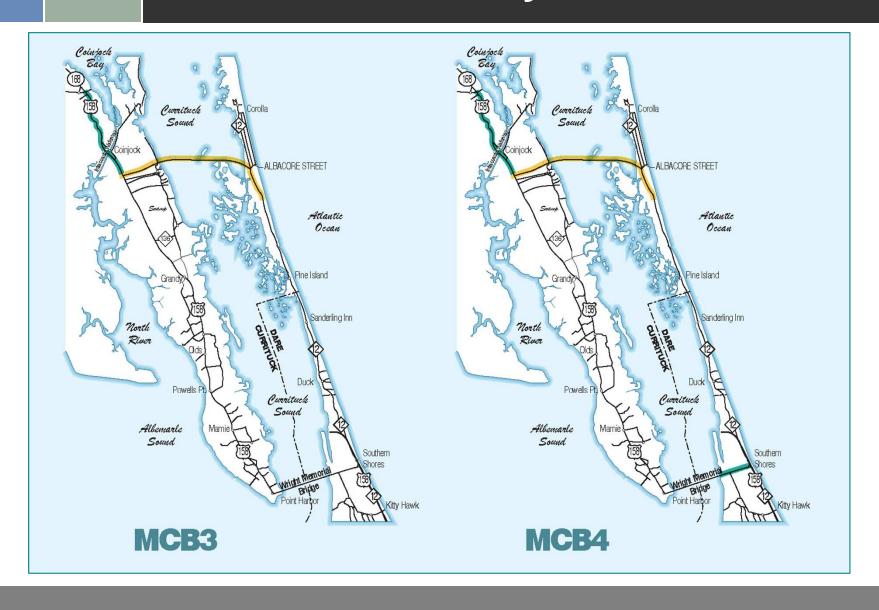
- The Widening of Existing NC 12 and US 158 as an Alternative
- Hurricane Evacuation
- Environmental Concerns
- Development Concern (Mainland Side)

Project Progress

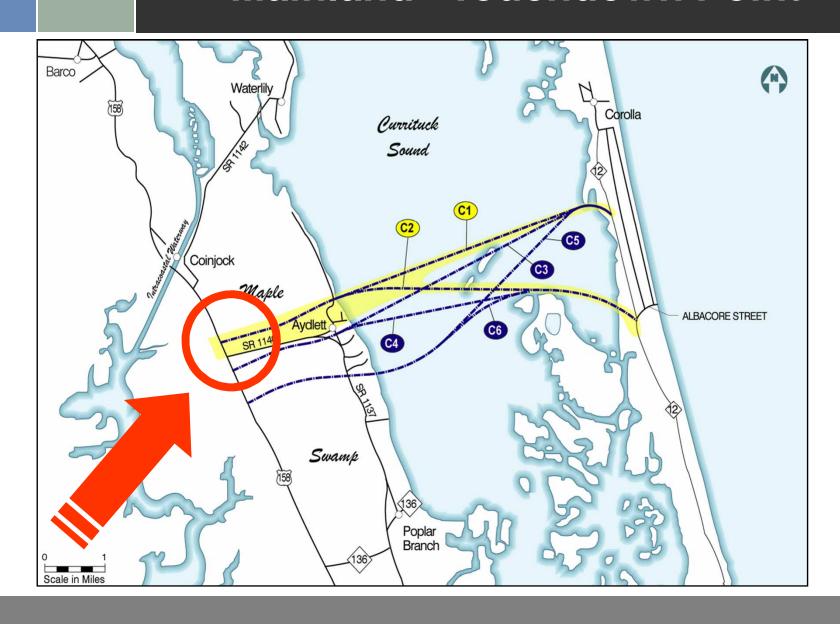


- Narrowed Bridge Alignment Options
 From 6 to 2
- Recommended Elimination of Widening NC 12 as Alternative
- Great Public Participation in the Citizens Informational Workshops
- Decision to Build 2 Lane Bridge

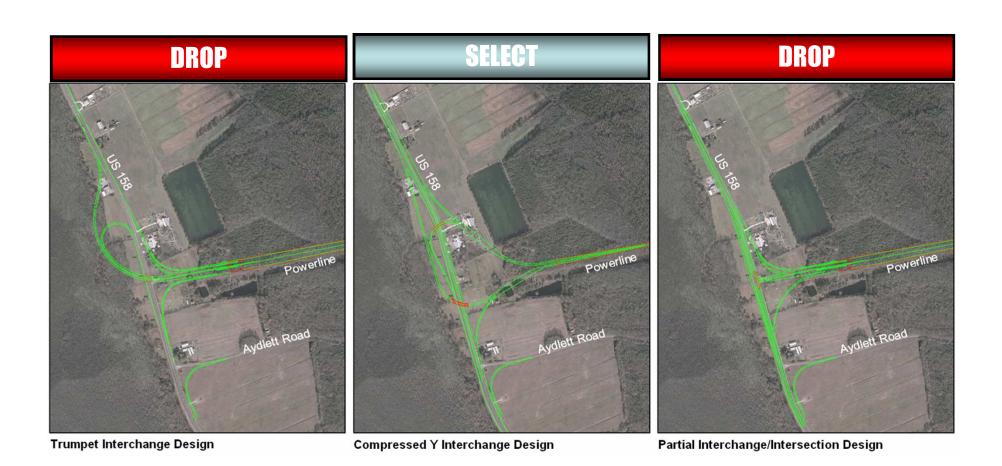
Detailed Study Alternatives



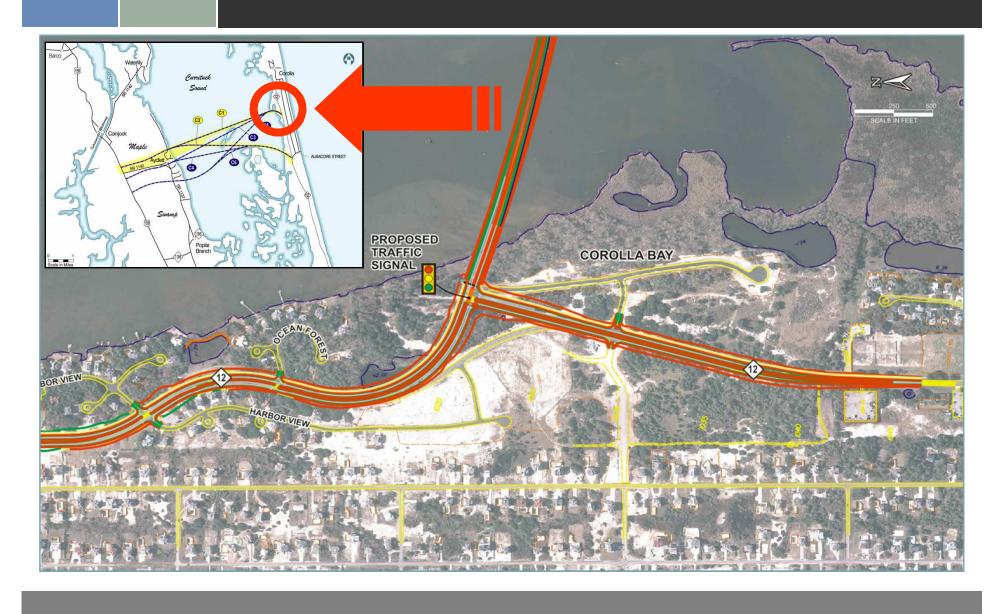
Mainland "Touchdown Point"



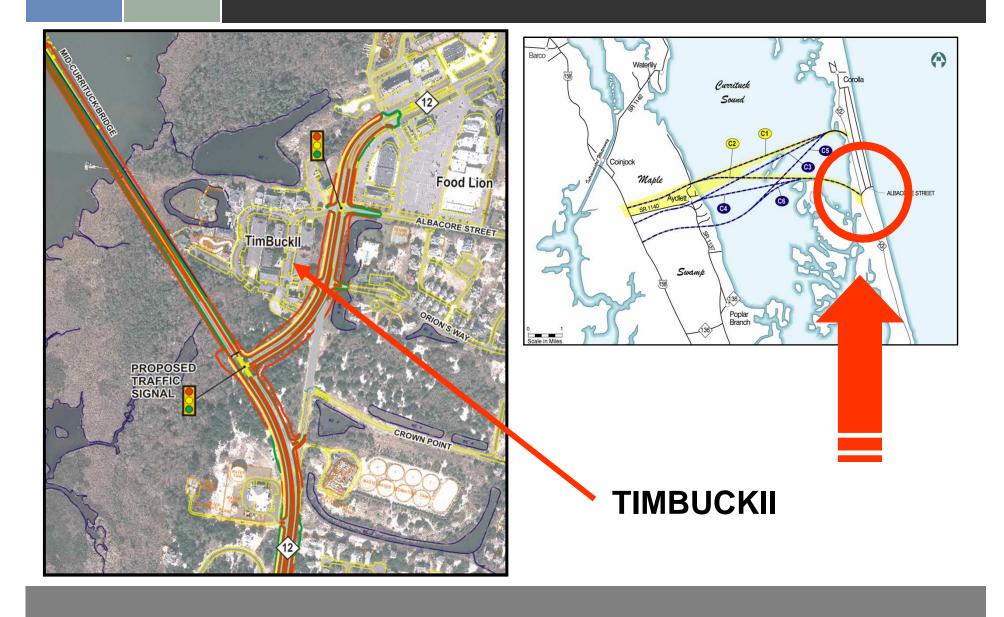
Mainland "Touchdown Point"



North Outer Banks Alternate



South Outer Banks Alternate



Two-Lane Bridge Decision



Substantially Less Expensive Than a
 4-lane Bridge (\$130 - \$200 million less)

Provide Acceptable Summer Weekend
 Travel Times

2-Lane: 38 mph and 12.6 minutes
4-Lane: 54 mph and 8.9 minutes

2 Lane Bridge – 10' Shoulders on Both Sides

Key Issues



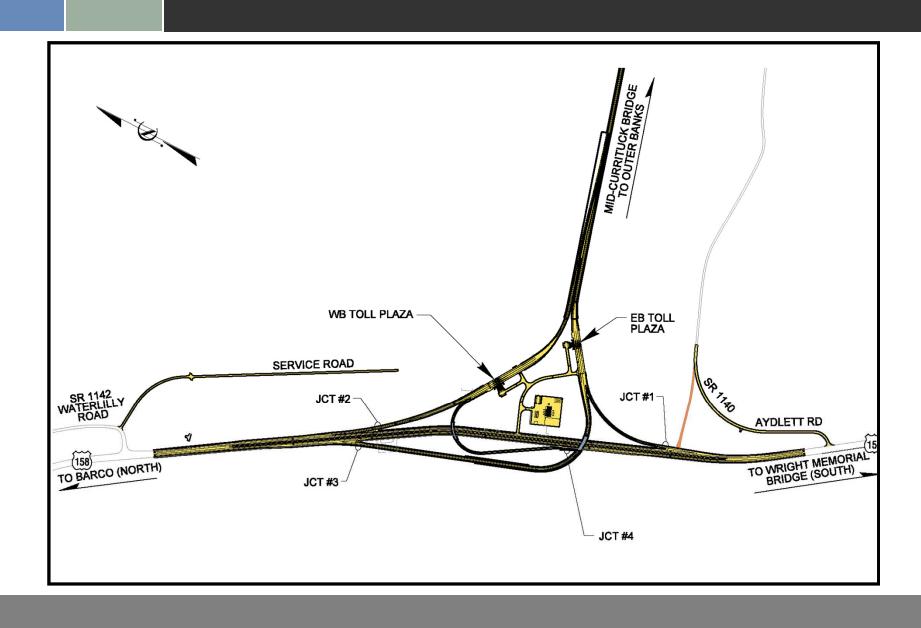
NEPA

- Widening Limits vs. Contraflow US 158
- Potential Phasing of NC 12 Widening
- Agency Buy-in

Other

- Bicycle Accommodations
- Stormwater Disposition From Bridge
- 404, 401, CAMA, Coast Guard Permits Needed
- Aesthetics

Toll Collection



Schedule



NEPA

- Draft EIS July 2008
- Final EIS May 2009
- Record of Decision August 2009

Financing Dependent

- Begin Construction October 2009
- Project Open to Traffic Fall 2013

P3 Predevelopment Agreement



Tim Heilmeyer

PDA – Industry Forum



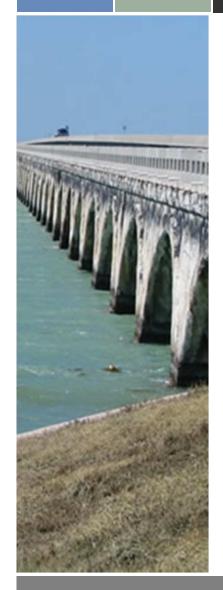
- Outline Current Project Scope & Status
- NCTA Expectations & Contributions
- NCTA P3 Procurement Process & Timeline
- NEPA Status of Section 6002 Process
- Understand & Generate Industry Interest
- Creates Forum for Local Firm Participation
- Target Mid-May 2008

PDA – One On One Meetings



- Personal Introductions
- Forum for Specific Questions & Answers
- Understand Industry Concerns
- Gain Insight for Structuring RFQ & RFP
- Possible Last Exchanges Prior to Procurement
- Target Mid-May 2008

PDA – Request For Qualifications



- Begin Development of Draft RFQ Immediately
- Finalize RFQ After Industry Forum & 1-on-1's
- 1st Step of 2 Step Procurement
- Intended to Shortlist 3-4 Qualified Proposers
- Largely Based on Experience & Qualifications
- Define Project as Design-Build-Finance-Operate-Maintain
- Proposer Teams Given 4 Weeks to Submit Statement of Qualifications (SOQ) – Target End of June 2008

PDA – Request For Proposals



- RFP Development Begins Upon Issuance of the RFQ
- 2nd Step of 2 Step Procurement
- Shortlisted Developers to Submit Detailed
 Technical Proposals per NCTA Defined Criteria
- Selection Largely Based on Project
 Understanding and Approach (Technical, Financial, Construction, O&M) & Value
 Proposition
- Proposer Teams Given 10 Weeks to Submit Technical Proposals – Target Early Nov 2008

Predevelopment Agreement



- Defines Developer Role Until Financial Close
- Defines NCTA & Developer Project Contributions
- Assigns Both Parties Rights
- Affords Developer First Right of Refusal to Negotiate a Concession Agreement with NCTA
- Contains Contractual Off Ramps

PDA Procurement Schedule

NORTH CAROLINA TURNPIKE AUTHORITY (NCTA) MID-CURRITUCK BRIDGE PROJECT P3 PDA PROCUREMENT WORK PLAN Task Name Duration 0 Feb Jan Aug 1. INDUSTRY FORUM MEETING 2 37 days Mon 3/24/08 Tue 5/13/08 Prepare for IFM III 36 days Mon 3/24/08 Mon 5/12/08 III Industry Forum Meeting (IFM) 4 1 day Tue 5/13/08 Tue 5/13/08 6 2. ONE ON ONE MEETINGS 39 days Mon 3/24/08 Thu 5/15/08 III Prepare for One on One Meetings 37 days Mon 3/24/08 Tue 5/13/08 Conduct One on One Meetings Wed 5/14/08 Thu 5/15/08 3. REQUEST FOR QUALIFICATIONS 10 H. 87 days Mon 3/24/08 Tue 7/22/08 11 III. Develop Initial RFQ 35 days Mon 3/24/08 Fri 5/9/08 12 Finalize RFQ 10 days Mon 5/19/08 Fri 5/30/08 Issue RFQ 13 1 day Mon 6/2/08 Mon 6/2/08 Proposers Prepare SOQ 14 20 days Tue 6/3/08 Mon 6/30/08 15 Proposers Submit SOQ Mon 6/30/08 1 day Mon 6/30/08 NCTA Review of SOC's 16 Tue 7/1/08 Mon 7/21/08 15 days NCTA Issue Shortlist 17 1 day Tue 7/22/08 Tue 7/22/08 18 4. REQUEST FOR PROPOSALS Thu 12/4/08 19 138 days Tue 5/27/08 Develop Draft RFP 20 Tue 6/3/08 Mon 7/28/08 Finalize RFP 21 15 days Tue 7/22/08 Mon 8/11/08 Issue RFP 22 Tue 8/12/08 1 day Tue 8/12/08 23 Proposers Prepare Proposals 60 days Wed 8/13/08 Tue 11/4/08 24 Proposers Submit Proposals 1 day Tue 11/4/08 Tue 11/4/08 NCTA Review of Proposals 25 Wed 11/5/08 Wed 12/3/08 Preferred Concessionaire Selection 26 Thu 12/4/08 Thu 12/4/08 1 day 27 28 5. NEPA MILESTONES 1 day Mon 3/3/08 Mon 3/3/08 29 Prepare DEIS - July 2008 Tue 3/18/08 Tue 3/18/08 1 day 30 Prepare FEIS - May 2009 1 day Mon 3/3/08 Mon 3/3/08 ROD - October 2009 31 1 day Mon 3/3/08 Mon 3/3/08 32 NEPA Finality - April 2010 1 day Mon 3/3/08 Mon 3/3/08

PDA Developer Activities



- Value Engineering
- Constructability Studies
- NEPA & Permitting Support
- Database Preparation
- Technical Studies
- Preparation of Costing Plans

PDA Developer Activities



- Right-of-Way Negotiation Support
- Preparation of Draft Utility Agreements
- Refined Traffic & Revenue Studies
- Toll Technologies
- Financing Options Exploration
- Commercial Structuring

Mid-Currituck Bridge PDA Summary



PROS

- Project Scope is Coming into Focus
- Project is Excellent Candidate for Value Engineering
- Constructability Issues Make Project Excellent Design-Build Candidate
- Forecast Level 2 T/R Project Revenues Appear to Cover Majority of Project Costs
- Toll Backed Financing to be Non Recourse to North Carolina

Mid-Currituck Bridge PDA Summary



CONS

- NEPA & Permits Not Yet Secured
- Project Will Likely Require Gap Funding
- Long Construction Period Due to Long, Over Water Bridge
- Unstable Financial Markets
- Outer Banks Lack Long Term Traffic Growth Coveted By P3 Concessionaires

Summary



Grady Rankin

Summary



What Do We Expect to Gain?

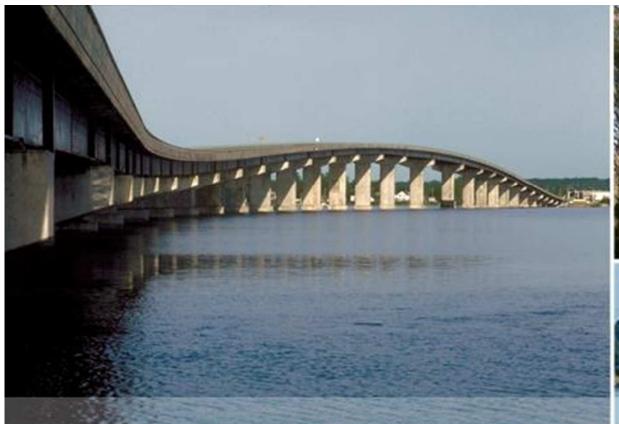
- Private Equity to Reduce Project Gap
- Learn From Working with PDA Partner & Experienced Consultant
- Build Internal NCTA Expertise
- Longer Learning Curve vs. Issuing RFP for PPP Bids
- Do Not Expect Faster Delivery

Summary



The Team

- Tim Heilmeier (HNTB)
- P3 Advisor (Jeff Parker)
- Nossaman Law Firm (Karen Hedlund)
- PDA Project Manager (Engineering)
- Director Project Finance (Finance)
- Steve DeWitt & Grady Rankin









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